

Edward D. Jones &amp; Co., L.P.

# Consolidated Statement of Financial Condition

(Unaudited) (Dollars in millions)

As of June 28, 2024

## Assets:

Cash and cash equivalents	\$ 1,293
Cash and investments segregated under federal regulations	13,590
Securities purchased under agreements to resell	300
Receivable from:	
Clients	3,899
Mutual funds, insurance companies and other	500
Brokers, dealers and clearing organizations	346
Securities owned, at fair value:	
Investment securities	858
Inventory securities	116
Lease right-of-use assets	1,021
Fixed assets, at cost, net of accumulated depreciation and amortization	939
Other assets	1,132
<b>Total assets</b>	<b>\$ 23,994</b>

## Liabilities and partnership capital:

Payable to:	
Clients	\$ 16,199
Brokers, dealers and clearing organizations	96
Accrued compensation and employee benefits	2,045
Accounts payable, accrued expenses and other	1,604
Lease liabilities	1,051
<b>Total liabilities</b>	<b>20,999</b>
Commitments and contingencies (Notes 11 & 12)	
Partnership capital	2,999
<b>Total liabilities and partnership capital</b>	<b>\$ 23,994</b>

The accompanying notes are an integral part of this Consolidated Statement of Financial Condition.

## Edward D. Jones & Co., L.P. Notes to Consolidated Statement of Financial Condition

(Unaudited) (Dollars in millions)

### Note 1 — Summary of significant accounting policies

#### Organization and financial statement presentation

Edward D. Jones & Co., L.P., a registered broker-dealer and investment adviser in the United States (“U.S.”) and its subsidiaries are collectively known as “Edward Jones”. The Jones Financial Companies, L.L.P. (“JFC”) is the sole limited partner of Edward Jones and directly and indirectly owns 100% of its capital. JFC’s wholly-owned subsidiary, JFC Holding Company, Inc., owns 100% of EDJ Holding Company, Inc. (“EDH”), which is the sole general partner of Edward Jones. The financial position of Edward Jones as of June 28, 2024 is included in the Consolidated Statement of Financial Condition.

Edward Jones primarily serves individual investors in the U.S as a retail brokerage business. Edward Jones derives revenues from fees for providing investment advisory and other account services to its clients, fees for assets held by clients and commissions for the distribution of mutual fund shares and insurance products and the purchase or sale of securities. Edward Jones conducts business throughout the U.S. with its clients, various brokers, dealers, clearing organizations, depositories and banks.

The Consolidated Statement of Financial Condition has been prepared on the accrual basis of accounting in conformity with U.S. generally accepted accounting principles, which require the use of certain estimates by management in determining assets and liabilities. Actual results could differ from these estimates. Edward Jones evaluated subsequent events for recognition or disclosure through the date the Consolidated

Statement of Financial Condition was issued and identified no matters requiring disclosure other than the settlement of the SEC Off-Channel Communications Platforms Investigation disclosed in Note 12.

#### Fair value

Substantially all of Edward Jones’ financial assets and financial liabilities covered under Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) No. 820, *Fair Value Measurement and Disclosure* (“ASC 820”), are carried at fair value or at contracted amounts which approximate fair value given the short time to maturity.

Fair value of a financial instrument is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, also known as the “exit price.” Financial assets are marked to bid prices and financial liabilities are marked to offer prices. Edward Jones’ financial assets and financial liabilities recorded at fair value in the Consolidated Statement of Financial Condition are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Hierarchical levels, defined by ASC 820, with the related amount of subjectivity associated with the inputs to value these assets and liabilities at fair value for each level, are as follows:

**Level I** — Inputs are unadjusted, quoted prices in active markets for identical assets or liabilities at the measurement date.

The types of assets categorized as Level I generally are government and agency obligations, including U.S. treasuries, investments in publicly traded

mutual funds and money market funds with quoted market prices, equities listed in active markets and client fractional share ownership assets. The types of liabilities categorized as Level I are client fractional share redemption obligations.

**Level II** — Inputs (other than quoted prices included in Level I) are either directly or indirectly observable for the asset or liability through correlation with related market data at the measurement date and for the duration of the instrument's anticipated life. Edward Jones uses the market approach valuation technique which incorporates third-party pricing services and other relevant observable information (such as market interest rates, yield curves, prepayment risk and credit risk generated by market transactions involving identical or comparable assets or liabilities) in valuing these types of investments. When third-party pricing services are used, the methods and assumptions used are reviewed by Edward Jones.

The types of assets categorized as Level II generally are certificates of deposit, municipal obligations, and corporate bonds and notes.

**Level III** — Inputs are both unobservable and significant to the overall fair value measurement. These inputs reflect management's best estimate of what market participants would use in pricing the asset or liability at the measurement date.

Consideration is given to the risk inherent in the valuation technique and the inputs to the model.

Edward Jones did not have any assets or liabilities categorized as Level III during the period ended June 28, 2024.

### **Cash and cash equivalents**

Edward Jones considers all highly liquid investments with maturities of three months or less from the purchase date to be cash equivalents.

### **Cash and investments segregated under federal regulations**

Cash, investments and interest receivable related to the investments are segregated in special reserve bank accounts for the benefit of U.S. clients pursuant to the Customer Protection Rule 15c3-3 under the Securities Exchange Act of 1934, as amended (the "Exchange Act").

### **Collateral**

Edward Jones does not report collateral it has received in secured lending and other arrangements as an asset as the debtors have the right to redeem or substitute the collateral on short notice.

### **Fractional Shares**

Clients may receive fractional share interests through Edward Jones' dividend reinvestment and dollar cost averaging programs. Edward Jones records these fractional shares, which are considered encumbered assets, at fair value in other assets with associated liabilities in accounts payable, accrued expenses and other in the Consolidated Statement of Financial Condition as Edward Jones must fulfill its clients' future fractional share redemptions. The liabilities are initially recorded at the dollar amount received from the clients, but Edward Jones makes an election to record the liabilities at fair value.

### **Securities owned**

Securities owned, primarily consisting of investment securities, are recorded on a trade-date basis at fair value which is determined by using quoted market or dealer prices. Investment securities, which are primarily held to generate income, also assist in the management of firm liquidity or are held to economically hedge future liabilities for the non-qualified deferred compensation plan explained below. Edward Jones also purchases and holds

inventory securities for retail sales to its clients but does not trade those positions for the purpose of generating gains for its own account.

### **Fixed Assets**

Fixed Assets include buildings and leasehold improvements, equipment, software, and land. Buildings are depreciated using the straight-line method over their useful lives, which are estimated at thirty years. Leasehold improvements are amortized based on the term of the lease or the economic useful life of the improvement, whichever is less. Equipment, including furniture and fixtures, is recorded at cost and depreciated using straight-line and accelerated methods over estimated useful lives of three to seven years. Software includes purchased software licenses and internally developed software. Internally developed software consists of labor and consulting costs to develop and implement new software or modify existing software to improve functionality for Edward Jones' internal use. Software is depreciated using the straight-line method over its useful life, which is estimated at three to five years. The costs of significant enhancements are capitalized and depreciated once the asset is placed into service. When assets are retired or otherwise disposed of, the cost with related accumulated depreciation or amortization is removed from the respective category. Fixed assets are reviewed for impairment whenever events or changes in circumstances indicate that the book value of the asset may not be fully recoverable. If impairment is indicated, the asset value is written down to its fair value.

### **Non-qualified deferred compensation plan**

Edward Jones has a non-qualified deferred compensation plan for certain financial advisors. Edward Jones has recorded a liability of \$259 for the future payments due to financial advisors participating in the plan. As the future amounts due to financial advisors change in accordance with plan requirements, the change in future amounts owed to

financial advisors is recorded as an increase or decrease in accrued compensation in the Consolidated Statement of Financial Condition. Edward Jones has chosen to economically hedge this future liability by purchasing securities in an amount similar to the future liability expected to be due in accordance with the plan. These securities are included in investment securities in the Consolidated Statement of Financial Condition. Each period, the net impact of the change in future amounts owed to financial advisors in the plan and the change in value of the investment securities are approximately the same, resulting in minimal net impact to the Consolidated Statement of Financial Condition.

### **Retirement transition plans**

In certain circumstances, retiring financial advisors are offered individually tailored retirement transition plans. Each retirement transition plan compensates a retiring financial advisor for successfully providing client transition services in accordance with a retirement and transition agreement. Generally, the retirement and transition agreement is for five years. During the first two years, the retiring financial advisor remains an employee and provides client transition services, which include, but are not limited to, the successful transition of client accounts and assets to successor financial advisors, as well as mentoring and providing training and support to successor financial advisors. The financial advisor retires at the end of year two and is subject to a non-compete agreement for three years. Most retiring financial advisors participating in a retirement transition plan are paid ratably over four years. As of June 28, 2024, \$179 was accrued for future payments to financial advisors who have already started a plan, approximately \$31 of which is expected to be paid in 2024. Successor financial advisors receive reduced compensation on transitioned assets for up to five years.

## Lease accounting

Edward Jones leases branch office space under numerous operating leases from non-affiliates and financial advisors. Branch offices are generally leased for terms of five years and generally contain a renewal option. Renewal options are not included in the lease term if it is not reasonably certain Edward Jones will exercise the renewal option.

Edward Jones leases a significant portion of its home office space from EDJ Leasing Co., L.P. ("LEA"), a wholly-owned subsidiary of JFC, under terms of non-cancelable triple net leases with one-year lease terms. Intercompany home office leases qualify for the short-term lease exception in FASB ASC No. 842, *Leases*. Edward Jones elected to not recognize the lease right-of-use assets and lease liabilities for these short-term leases.

Edward Jones recognizes lease liabilities for future lease payments and lease right-of-use assets for the right of use of an underlying asset within a contract. Current leases are all classified as operating leases. Lease right-of-use assets and lease liabilities are recognized in the Consolidated Statement of Financial Condition at commencement date and calculated as the present value of the sum of the remaining fixed lease payments over the lease term. Throughout the lease term, the lease right-of-use asset includes the impact from the timing of lease payments and straight-line rent expense. Edward Jones used its incremental borrowing rate based on information available at lease commencement as leases do not contain a readily determinable implicit rate. Edward Jones does not separate lease components (i.e., fixed payments including rent, real estate taxes and insurance costs) from non-lease components (i.e., common-area maintenance) and recognizes them as a single lease component. See Note 2 for additional information.

## Income taxes

Generally, income taxes have not been provided for in the Consolidated Statement of Financial Condition due to the partnership tax structure where each partner is liable for their own tax payments (see Note 9). For the jurisdictions in which Edward Jones was liable for tax payments, the income tax provisions are immaterial.

## Current expected credit loss

Edward Jones individually assessed the current expected credit loss for the assets below.

*Receivables from clients* — Receivables from clients is primarily composed of margin loan balances. The value of securities owned by clients and held as collateral for these receivables is not reflected in the Consolidated Statement of Financial Condition. Collateral held as of June 28, 2024 was \$4,165 and was not repledged or sold. Edward Jones considers these financing receivables to be of good credit quality due to the fact that these receivables are primarily collateralized by the related client investments.

To estimate expected credit losses on margin loans, Edward Jones applied the collateral maintenance practical expedient by comparing the amortized cost basis of the margin loans with the fair value of collateral at the reporting date. Margin loans are limited to a fraction of the total value of the securities held in the client's account against those loans upon issuance in accordance with Financial Industry Regulatory Authority ("FINRA") rules. In the event of a decline in the market value of the securities in a margin account, Edward Jones requires the client to deposit additional securities or cash (or to sell a sufficient amount of securities) so that, at all times, the loan to the client is no greater than 65% of the value of the securities in the account, which is a more stringent maintenance

requirement than FINRA Rule 4210. As such, Edward Jones reasonably expects that the borrower will be able to continually replenish collateral securing the financial asset and does not expect the fair value of collateral to fall below the value of margin loans and, as a result, Edward Jones considers credit risk related to these receivables to be minimal. The fair value of collateral was higher than the amortized cost basis for virtually all margin loans as of June 28, 2024, and the expected credit loss for those loans was zero for the period. In limited circumstances, a margin loan may become undercollateralized. When this occurs, Edward Jones records a reserve for the undercollateralized portion of the loan, which was immaterial as of June 28, 2024.

*Securities purchased under agreements to resell* — Edward Jones participates in short-term resale agreements collateralized by government and agency securities. These transactions are reported as collateralized financing and are carried at contractual cost with accrued interest in receivables from mutual funds, insurance companies and other within the Consolidated Statement of Financial Condition. The fair value of the underlying collateral, plus accrued interest, must equal or exceed 102% of the carrying amount of the transaction. In the event that the fair value of the collateral does not meet the contractual minimums, the counterparty is obligated to meet any shortfall promptly. It is Edward Jones' policy to have such underlying resale agreement collateral delivered to Edward Jones or deposited in its accounts at its custodian banks. The fair value of the collateral related to these agreements was \$306 as of June 28, 2024 and was not repledged or sold.

To estimate expected credit losses on the resale agreements, Edward Jones applied the collateral maintenance practical expedient by comparing the amortized cost basis of the resale agreements with the fair value of collateral at the reporting date. The counterparties are all financial institutions that

Edward Jones considers to be reputable and reliable, and Edward Jones reasonably expects the counterparties will be able to continually replenish collateral securing the financial asset and does not expect the fair value of collateral to fall below the value of the resale agreements frequently or for an extended period of time. The expected credit loss was zero as of June 28, 2024.

*Receivables from revenue contracts with customers* — The majority of Edward Jones' receivables are collateralized financial assets, including advisory program fees, retirement fees and mutual fund and insurance service fees, because the fees are paid out of client accounts or third-party products consisting of cash and securities. Due to the size of the fees in relation to the value of the cash and securities in accounts or funds, the collateral value always exceeds the amortized cost basis of the receivables, resulting in a remote risk of loss. In addition, the receivables have a short duration, generally due within 30 to 90 days, and there is no historical evidence of market declines that would cause the fair value of the underlying collateral to decline below the amortized cost of the receivables. Edward Jones considered current conditions, and there is not a foreseeable expectation of an event or change which would result in the receivables being undercollateralized or unpaid. The expected credit loss was zero as of June 28, 2024.

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## Note 2 — Leases

For the period ended June 28, 2024, cash paid for amounts included in the measurement of operating lease liabilities was \$168 and lease right-of-use assets obtained in exchange for new operating lease liabilities was \$190. As of June 28, 2024, the weighted-average remaining lease term was four years, and the weighted-average discount rate was 3.9%.

As of June 28, 2024, the amount that Edward Jones owed LEA, as lessor, for building operating expenses, was included in accounts payable, accrued expenses, and other in the Consolidated Statement of Financial Condition.

Edward Jones' future undiscounted cash outflows for operating leases as of June 28, 2024 are summarized below:

2025	303
2026	249
2027	189
2028	125
Thereafter	<u>124</u>
<b>Total lease payments</b>	<b>1,157</b>
Less: Interest	<u>106</u>
<b>Total present value of lease liabilities</b>	<b><u>\$ 1,051</u></b>

While the rights and obligations for leases that have not yet commenced are not significant, Edward Jones regularly enters into new branch office leases.

### Note 3 — Receivables

As of June 28, 2024 and December 31, 2023, \$801 and \$722, respectively, of the receivable from clients balance related to revenue contracts with customers.

As of June 28, 2024 and December 31, 2023, \$350 and \$326, respectively, of the receivable from mutual funds, insurance companies and other balance related to revenue contracts with customers.

### Note 4 — Payable to clients

Payable to clients is composed of cash amounts held by Edward Jones due to clients. Substantially all amounts payable to clients are subject to withdrawal upon client request. Edward Jones paid interest, which was 1.00% as of June 28, 2024, on the vast majority of credit balances in client accounts.

## Note 5 – Fair value

The following table shows Edward Jones' financial assets and liabilities measured at fair value:

### Fair value as of June 28, 2024

	Level I	Level II	Level III	Total
<b>Assets:</b>				
Cash equivalents:				
Money market funds	\$ 45	\$ —	\$ —	\$ 45
Investments segregated under federal regulations:				
U.S. Treasuries	\$ 8,454	\$ —	\$ —	\$ 8,454
Certificates of deposit	—	1,200	—	1,200
<b>Total investments segregated under federal regulations</b>	<b>\$ 8,454</b>	<b>\$ 1,200</b>	<b>\$ —</b>	<b>\$ 9,654</b>
Securities owned:				
Investment securities:				
Government and agency obligations	\$ 600	\$ —	\$ —	\$ 600
Mutual funds <sup>1</sup>	258	—	—	258
<b>Total investment securities</b>	<b>\$ 858</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 858</b>
Inventory securities:				
Municipal obligations	\$ —	\$ 54	\$ —	\$ 54
Mutual funds	41	—	—	41
Corporate bonds and notes	—	8	—	8
Certificates of deposit	—	6	—	6
Government and agency obligations	4	—	—	4
Equities	3	—	—	3
<b>Total inventory securities</b>	<b>\$ 48</b>	<b>\$ 68</b>	<b>\$ —</b>	<b>\$ 116</b>
Other assets:				
<b>Client fractional share ownership assets</b>	<b>\$ 866</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 866</b>
<b>Liabilities:</b>				
Accounts payable, accrued expenses and other:				
<b>Client fractional share redemption obligations</b>	<b>\$ 866</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 866</b>

1. The mutual funds balance consists of securities held to economically hedge future liabilities for the non-qualified deferred compensation plan.



## Note 6 — Fixed assets

The following table shows Edward Jones' fixed assets as of June 28, 2024:

Software	\$ 851
Buildings, land and leasehold improvements	801
Equipment, furniture and fixtures	<u>735</u>
Fixed assets, at cost	2,387
Less: accumulated depreciation	1,148
Less: accumulated software amortization	<u>300</u>
<b>Fixed assets, net</b>	<b><u>\$ 939</u></b>

Edward Jones' weighted average amortization period for software was five years as of June 28, 2024.

The following table shows the expected future amortization of software, excluding \$242 of capitalized software costs not yet placed in service that will be amortized in future periods:

2024	\$ 99
2025	91
2026	69
2027	41
2028	<u>9</u>
<b>Total</b>	<b><u>\$ 309</u></b>

## Note 7 — Lines of credit

In accordance with the terms of Edward Jones' \$500 committed revolving line of credit (the "2022 Credit Facility"), entered into in October 2022, Edward Jones is required to maintain a minimum tangible net worth of at least \$1,349 and minimum regulatory net capital of at least 6% of aggregate debit items as calculated

under the alternative method. The available credit line for Edward Jones is \$500, which would be reduced by any outstanding borrowing by JFC. JFC has a \$200 sublimit on the line of credit. Edward Jones has the ability to draw on various types of loans. The associated interest rate depends on the type of loan, duration of the loan and JFC's private credit rating. Contractual rates are based on an index rate plus the applicable spread. The 2022 Credit Facility is intended to provide short-term liquidity to Edward Jones should the need arise. As of June 28, 2024, Edward Jones was in compliance with all covenants related to the 2022 Credit Facility.

In addition, Edward Jones has multiple uncommitted secured lines of credit totaling \$390 that are subject to change at the discretion of the banks. Edward Jones has an additional uncommitted line of credit where the amount and the associated collateral requirements are at the bank's discretion in the event of a borrowing. Based on credit market conditions and the uncommitted nature of these credit facilities, it is possible that these lines of credit could decrease or not be available in the future. Actual borrowing capacity on secured lines is based on availability of client margin securities or firm-owned securities, which would serve as collateral on loans in the event Edward Jones borrowed against these lines.

Edward Jones also has a \$500 uncommitted unsecured line of credit agreement with JFC which does not have an expiration date. The interest rate is based on the contract and determined at the time of borrowing.

There were no amounts outstanding on the 2022 Credit Facility or the uncommitted lines of credit as of June 28, 2024. Edward Jones did not have any draws against these lines of credit during the period ended June 28, 2024, except for periodically testing draw procedures.

## Note 8 — Net capital requirements

As a result of its activities as a U.S. broker-dealer, Edward Jones is subject to the net capital provisions of Rule 15c3-1 of the Exchange Act and capital compliance rules of FINRA. Under the alternative method permitted by the rules, Edward Jones must maintain minimum net capital equal to the greater of \$0.25 or 2% of aggregate debit items arising from client transactions. The net capital rules also provide that Edward Jones' partnership capital may not be withdrawn if resulting net capital would be less than minimum requirements. Additionally, certain withdrawals require the approval of the Securities and Exchange Commission ("SEC") and FINRA to the extent they exceed defined levels, even though such withdrawals would not cause net capital to be less than minimum requirements.

The following table shows the capital figures for Edward Jones as of June 28, 2024:

Net capital	\$ 1,109
Net capital in excess of the minimum required	\$ 1,048
Net capital as a percentage of aggregate debit items	36.2%
Net capital after anticipated capital withdrawals, as a percentage of aggregate debit items	15.7%

Net capital and the related capital percentages may fluctuate on a daily basis.

## Note 9 — Income taxes

Edward Jones, as a pass-through entity for federal and state income tax purposes, generally did not incur income taxes in 2023. Instead, its earnings and losses for the 2023 tax year are included in the income tax returns of EDH and JFC's general, subordinated limited and limited partners.

FASB ASC No. 740, *Income Taxes*, requires an entity to determine whether, upon review by the applicable taxing authority, each of its income tax positions has a likelihood of being realized that is greater than 50 percent, which could result in a tax liability that would reduce Partnership capital. Edward Jones did not have any significant uncertain tax positions as of June 28, 2024 and is not aware of any tax positions that will significantly change during the next 12 months. An entity is generally subject to examination by the Internal Revenue Service ("IRS") and by various state and foreign taxing authorities in the jurisdictions in which it conducts business. Tax years prior to 2020 are generally no longer subject to examination by the IRS, state, local or foreign tax authorities.

## Note 10 — Employee benefit plans

Edward Jones maintained a profit sharing and 401(k) plan covering all eligible U.S. employees and U.S. JFC general partners and service partners. As of June 28, 2024, Edward Jones recorded a liability of \$218 in total for its anticipated future contribution to these plans in early 2025.

Edward Jones has a written agreement with JFC for the services of certain financial advisors who are service partners of JFC and not employees of Edward Jones. Pursuant to the agreement, Edward Jones makes payments to the service partners of JFC on JFC's behalf for those services provided. In addition to the liability recorded above, Edward Jones withheld \$55 as of June 28, 2024 from service partners of JFC for future mandatory profit sharing contributions to the applicable profit sharing plan in early 2025.

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## Note 11 — Commitments, guarantees and risks

As of June 28, 2024, Edward Jones would be subject to termination fees of approximately \$290 in the event Edward Jones terminated existing contractual commitments with certain vendors providing ongoing services primarily for information technology to support strategic initiatives, in addition to services for operations and marketing. As of June 28, 2024, Edward Jones made no such decision to terminate these services. These termination fees will decrease over the related contract periods, which generally expire within the next three years.

As of June 28, 2024, Edward Jones has a revolving line of credit available (see Note 7).

Edward Jones provides margin loans to its clients in accordance with Federal Reserve Board Regulation T and FINRA Rule 4210, under which loans are collateralized by securities in client accounts. Edward Jones monitors required margin levels and requires clients to deposit additional collateral or reduce positions to meet minimum collateral requirements (see Note 1).

Edward Jones' securities activities involve execution, settlement and financing of various securities transactions for clients. Edward Jones may be exposed to risk of loss in the event clients, other brokers and dealers, banks, depositories or clearing organizations are unable to fulfill contractual obligations. Edward Jones has controls in place to ensure client activity is monitored and to mitigate the risk of clients' inability to meet their obligations to Edward Jones. Therefore, Edward Jones considers its potential to make payments under these client transactions to be remote and accordingly, no liability has been recognized for these transactions.

Cash balances held at various major U.S. financial institutions, which typically exceed Federal Deposit Insurance Corporation coverage limits, subject Edward Jones to a concentration of credit risk. Edward Jones regularly monitors the credit ratings of these financial institutions in order to help mitigate the credit risk that exists with the deposits in excess of insured amounts. Edward Jones has credit exposure to government and agency securities through its investment securities, investments segregated under federal regulation and collateral held for resell agreements. Edward Jones' primary exposure on resell agreements is with the counterparty and Edward Jones would only have exposure to government and agency credit risk in the event of the counterparty's default on the resell agreements (see Note 1).

Edward Jones provides guarantees to securities clearing houses and exchanges under their standard membership agreements, which require a member to guarantee the performance of other members. Under these agreements, if a member becomes unable to satisfy its obligations to the clearing houses and exchanges, all other members would be required to meet any shortfall. Edward Jones' liability under these arrangements is not quantifiable and may exceed the cash and securities it has posted as collateral. However, Edward Jones considers the likelihood that it will be required to make payments under these agreements to be remote. Accordingly, no liability has been recognized for these transactions.

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## Note 12 — Contingencies

In the normal course of its business, Edward Jones is involved, from time to time, in various legal and regulatory matters, including arbitrations, class actions, other litigation, and examinations, investigations and proceedings by governmental authorities, self-regulatory organizations and other regulators, which may result in losses. These matters include:

*Securities Class Action* — On March 30, 2018, Edward Jones and its affiliated entities and individuals were named as defendants in a putative class action (*Anderson, et al. v. Edward D. Jones & Co., L.P., et al.*) filed in the U.S. District Court for the Eastern District of California. The lawsuit originally was brought under the Securities Act of 1933, as amended (the “Securities Act”), and the Exchange Act, as well as Missouri and California law and alleges that the defendants inappropriately transitioned client assets from commission-based accounts to fee-based programs. The plaintiffs requested declaratory, equitable, and exemplary relief, and compensatory damages. On July 9, 2019, the district court entered an order dismissing the lawsuit in its entirety without prejudice. On July 29, 2019, the plaintiffs filed a second amended complaint, which eliminated certain defendants, withdrew the Securities Act claims, added claims under the Investment Advisers Act of 1940, as amended (the “Investment Advisers Act”), and certain additional state law claims, and reasserted the remaining claims with modified allegations. The defendants filed a motion to dismiss, the plaintiffs subsequently withdrew their Investment Advisers Act claims, and on November 12, 2019, the district court granted the defendants’ motion to dismiss all other claims. The plaintiffs appealed the district court’s dismissal of certain of their state law claims on jurisdictional grounds but did not appeal the dismissal of the remaining claims. On March 4, 2021, the U.S. Court of Appeals for the Ninth Circuit reversed the district court’s dismissal of those state law claims. After further appellate proceedings in the Ninth Circuit, defendants filed a petition for certiorari with the U.S. Supreme Court, which was denied on January 18, 2022. On February 2, 2022, the defendants filed a renewed motion to dismiss the plaintiffs’ remaining state law claims. On May 9, 2022, the court dismissed the second amended complaint without prejudice. On May 31, 2022, the plaintiffs filed a third amended complaint alleging a

single claim of breach of fiduciary duty under Missouri and California law against a single defendant, Edward Jones, which Edward Jones moved to dismiss on June 21, 2022. The district court denied the motion to dismiss in an order filed on October 26, 2022. Edward Jones filed its answer to the third amended complaint on November 14, 2022. On September 22, 2023, the plaintiffs moved for class certification. On the same date, Edward Jones moved for summary judgment on the plaintiffs’ individual claims and to dismiss the third amended complaint on jurisdictional grounds. The district court entered an order denying the motion to dismiss on January 8, 2024 and held a hearing on Edward Jones’ motion for summary judgment on May 23, 2024. As of the date of this report, the summary judgment and class certification motions remain pending decision by the court. Edward Jones denies the plaintiffs’ allegations and intends to continue to vigorously defend this lawsuit.

*Gender and Race Discrimination Class Action* — On March 9, 2022, Edward Jones and JFC were named as defendants in a lawsuit (*Dixon, et al. v. Edward D. Jones & Co., L.P., et al.*) filed in the U.S. District Court for the Eastern District of Missouri. The lawsuit was brought by a current financial advisor as a putative collective action alleging gender discrimination under the Fair Labor Standards Act, and by a former financial advisor as a putative class action alleging race discrimination under 42 U.S.C. § 1981. On April 25, 2022, the plaintiffs filed an amended complaint reasserting the original claims with modified allegations and adding claims under Title VII of the Civil Rights Act of 1964 alleging race/national origin, gender, and sexual orientation discrimination on behalf of putative classes of financial advisors. The defendants filed a motion to dismiss on May 23, 2022, and on September 15, 2022, the court stayed further proceedings in the case pending a decision on the motion to dismiss. On March 31, 2023, the district court denied the motion to dismiss and lifted the stay

of proceedings. Edward Jones and JFC filed an answer to the amended complaint on April 17, 2023. The parties subsequently commenced the first phase of discovery related to collective and class certification, and are currently resolving disputes on the scope of discovery through pending motions. Edward Jones and JFC deny the allegations and intend to vigorously defend this lawsuit.

*Home Office Gender Discrimination Class Action* — Edward Jones and JFC were named as defendants in a lawsuit brought by a former employee (Zigler v. Edward D. Jones & Co., L.P. et al.) in the Northern District of Illinois. The initial complaint filed on September 1, 2022 alleged putative class and collective claims under the Equal Pay Act of 1963 (“EPA”), Title VII of the Civil Rights Act of 1964 and Illinois state laws of gender-based wage discrimination against a subset of female home office associates whom the plaintiff described as “home office financial advisor[s].” The plaintiff amended the complaint on November 29, 2022, seeking to expand the putative collective and class definitions to include all female home office associates in any role. Edward Jones and JFC filed a motion to dismiss the amended complaint on January 6, 2023. On June 9, 2023, the district court granted in part and denied in part the defendants’ motion to dismiss, narrowing the plaintiff’s EPA claim and related state-law claim to one of her roles at the company, limiting the plaintiff’s Title VII claim and related state-law claim to a disparate treatment theory of liability as opposed to a disparate impact theory, and accepting the plaintiff’s agreement to dismiss JFC from the case without prejudice. Edward Jones filed its answer to the amended complaint on June 23, 2023. The parties subsequently commenced the first phase of discovery related to collective and class certification, and are currently resolving disputes on the scope of discovery through pending motions. Edward Jones denies the allegations and intends to vigorously defend this lawsuit.

*SEC Off-Channel Communications Platforms Investigation* — Edward Jones entered into a settlement with the SEC in connection with its publicly reported investigation of compliance by broker-dealers, investment advisers, and other financial institutions relating to retention of electronic communications stored on personal devices or messaging platforms that were not approved by Edward Jones for business use by its employees. Edward Jones fully cooperated with the SEC’s investigation and resolved the matter pursuant to a publicly-filed order.

In addition to these matters, Edward Jones provides for potential losses that may arise related to other contingencies. Edward Jones assesses its liabilities and contingencies utilizing available information and accrues for potential losses for those matters where it is probable that it will incur a potential loss to the extent that the amount of such potential loss can be reasonably estimated, in accordance with FASB ASC No. 450, *Contingencies*. This liability represents Edward Jones’ estimate of the probable loss as of June 28, 2024, after considering, among other factors, the progress of each case, Edward Jones’ experience with other legal and regulatory matters and discussion with legal counsel, and is believed to be sufficient. The aggregate accrued liability is recorded within the accounts payable, accrued expenses and other line of the Consolidated Statement of Financial Condition and may be adjusted from time to time to reflect any relevant developments.

For such matters where an accrued liability has not been established and Edward Jones believes a loss is both reasonably possible and estimable, as well as for matters where an accrued liability has been recorded but for which an exposure to loss in excess of the amount accrued is both reasonably possible and estimable, the current estimated aggregated range of additional possible loss is up to \$13 as of

June 28, 2024. This range of reasonably possible loss does not necessarily represent Edward Jones' maximum loss exposure as it was not able to estimate a range of reasonably possible loss for all matters.

Further, the matters underlying any disclosed estimated range will change from time to time, and actual results may vary significantly. While the outcome of these matters is inherently uncertain, based on information currently available, Edward Jones believes that its established liabilities as of June 28, 2024 are adequate, and the liabilities arising from such matters will not have a material adverse effect on Consolidated Statement of Financial Condition. However, based on future developments and the potential unfavorable resolution of these matters, the outcome could be material to Edward Jones' future financial condition.

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### Note 13 — Related parties

Pursuant to a written administrative and management services agreement, Edward Jones pays for services of JFC general partners and the interest expense of JFC limited partnership capital owned by current and former employees of Edward Jones.

Edward Jones has a signed agreement with JFC for a \$500 line of credit with the intent to provide short-term liquidity should the need arise. See Note 7.

As of June 28, 2024, Edward Jones had declared distributions from partnership capital of \$308. These amounts are presented in accounts payable, accrued expenses and other in the Consolidated Statement of Financial Condition.

Edward Jones leases a significant portion of its home office space from LEA. As of June 28, 2024, Edward Jones leases approximately 12% of its branch office space from its financial advisors. The associated lease right-of-use assets and lease liabilities included in the

Consolidated Statement of Financial Condition were \$119 and \$120 as of June 28, 2024, respectively. These leases are executed and maintained in a similar manner as those entered into with third parties. See Note 2 for additional information about leases.

Trust services are offered to clients of Edward Jones through Edward Jones Trust Company ("Trust Co."), a wholly-owned subsidiary of JFC. Trust Co. earns certain revenues from clients and reimburses Edward Jones for operating expenses and services provided on behalf of the Trust Co. If Trust Co. does not achieve profitability, Edward Jones will reimburse Trust Co. for additional expenses in excess of gross revenue. Trust Co. was profitable during the period ended June 28, 2024.

Edward Jones (an Ontario limited partnership), a registered broker-dealer in Canada, along with its subsidiaries (collectively, "EJ Canada") are indirect, wholly-owned subsidiaries of JFC. EJ Canada reimburses Edward Jones for operating expenses and services provided on behalf of EJ Canada. The receivable related to the reimbursement is reflected in other assets in the Consolidated Statement of Financial Condition.

Olive Street, a wholly-owned subsidiary of JFC, provides investment advisory services to the Edward Jones Money Market Fund (the "Money Market Fund") and the twelve sub-advised mutual funds comprising the Bridge Builder® Trust ("BB Trust"), which are offered solely to clients of Edward Jones. Olive Street also has primary responsibility for setting the overall investment strategies and selecting and managing sub-advisers for the BB Trust, subject to the review and approval of the BB Trust's Board of Trustees. Olive Street has contractually agreed to reimburse fund operating expenses to the extent necessary to limit the annual operating expenses of the Money Market Fund. Additionally, Edward Jones earns certain fees from the Money Market Fund,

some or all of which may be voluntarily waived. Edward Jones also has a signed service agreement to provide Olive Street with personnel needed to perform services to the Money Market Fund and the BB Trust. The receivable related to the service agreement is reflected in other assets in the Consolidated Statement of Financial Condition.

Edward Jones Foundation (“Foundation”) is a non-profit organization that supports national, regional, and local nonprofits to advance a range of community causes championed by Edward Jones, its affiliates and employees. Edward Jones is the sole contributor to the Foundation. Contributions are voluntary and at the discretion of Edward Jones each period.

Securities-based loans are offered to clients of Edward Jones in certain states through Edward Jones SBL, LLC (“SBL”), which is indirectly wholly-owned by JFC through its subsidiary JFCL, LLC. SBL earns certain revenues from clients and reimburses

Edward Jones for operating expenses and services provided on behalf of SBL. The receivable related to the reimbursement is reflected in other assets in the Consolidated Statement of Financial Condition.

Certain affiliates maintain brokerage accounts with Edward Jones, and Edward Jones pays interest on cash balances in those accounts on a monthly basis. As of June 28, 2024, the cash balances totaled \$355. This amount is presented in payable to clients in the Consolidated Statement of Financial Condition.

In the normal course of business, partners of JFC and associates of Edward Jones use the same advisory and brokerage services of Edward Jones as unrelated third parties, with certain discounts on commissions and fees for certain services. Edward Jones has included balances arising from such transactions in the Consolidated Statement of Financial Condition on the same basis as other clients.

## Note 14 — Offsetting assets and liabilities

Edward Jones does not offset financial instruments in the Consolidated Statement of Financial Condition. However, Edward Jones enters into master netting arrangements with counterparties for securities purchased under agreements to resell that are subject to net settlement in the event of default. These agreements create a right of offset for the amounts due to and due from the same counterparty in the event of default or bankruptcy.

The following table shows the securities purchased under agreements to resell as of June 28, 2024:

Gross amounts of recognized assets	Gross amounts offset in the Consolidated Statement of Financial Condition	Net amounts presented in the Consolidated Statement of Financial Condition	Gross amounts not offset in the Consolidated Statement of Financial Condition		Net amount
			Financial instruments	Securities collateral	
\$ 300	—	300	—	(300)	\$ —