

Choosing a trustee to help manage your financial affairs

Deciding on someone to handle your financial affairs when you are unable is an important decision. Your first thought may be to select a family member as a trustee. However, you should consider several factors:

- Does the appointed family member have the experience and knowledge to manage your financial affairs appropriately?
- When asked to make a decision that may affect another family member, will the appointed family member be able to act in a fair and unbiased manner?
- Will naming a family member as trustee create ill feelings within the family?
- Does the appointed family member have the necessary amount of time in his or her life to manage the trust?
- Does the family member want to manage your financial affairs?
- Are other family members willing to serve as trustee if the appointed family member is unable to do so?
- **Have a sound investment philosophy:** Look for a professional trustee who has a written investment philosophy, which includes quality investments based on investment objectives. A professional trustee also should be capable of helping you and your family develop a strategy to manage and distribute your assets according to your wishes, as specified in the trust agreement.
- **Provide ongoing communication:** Select a professional trustee who will collaborate with you and your family, financial advisor, accountant, attorney and other estate-planning professionals. In addition, make sure the professional trustee you select provides monthly statements to help you evaluate whether you're on track to meet your goals. Open communication, including phone calls and face-to-face meetings with your professional trustee, is important.

An alternative is to name a professional trustee and a family member (or yourself) as co-trustees. Doing so allows the family member to have a voice in the administration of the trust without being burdened by the day-to-day investment decisions and administrative responsibilities. It also may be suitable to name a professional trustee as successor trustee in case you or your family member may be unable to serve.

Selecting a professional trustee

When choosing a professional trustee, it's important to consider one who will:

- **Administer your plan:** Choose a professional trustee who will execute your wishes as specified in the trust agreement. A professional trustee will include experienced trust administrators, portfolio managers and other trust professionals to service your plan.

As a professional trustee, Edward Jones Trust Company can work with you, your Edward Jones financial advisor and your estate-planning professionals to help you determine a plan that is best for you and your family.

Edward Jones Trust Company and Edward Jones, its employees and financial advisors are not estate planners and cannot provide tax or legal advice. Please consult your attorney or qualified tax advisor for guidance in these areas.

Trust and related services are provided by Edward Jones Trust Company, an affiliate of Edward D. Jones & Co., L.P. (Edward Jones), a dually registered broker-dealer and investment advisor. Edward Jones Trust Company and Edward Jones are subsidiaries of the Jones Financial Companies, L.L.L.P. Edward Jones Trust Company may use Edward Jones or other affiliates to act as a broker-dealer for transactions or for other services. Payments of such services may be charged as an expense to the trust and will not reduce the amount of fees payable to Edward Jones Trust Company.