

## Understanding how we are compensated for financial services

### 529 Education Savings Plans

**What is a 529 education savings plan?**

529 education savings plans are state-sponsored programs designed to help finance education expenses. For more information, please see [www.edwardjones.com/529plans](http://www.edwardjones.com/529plans).

**How are we paid for our services?**

Edward Jones works with product partners to offer 529 plans. These plans generally carry sales charges, either front-end or deferred, based on the share class and the amount invested. We receive a portion of your front-end or deferred sales charge.

Front-end sales charges typically decrease as your investment increases, based on a breakpoint schedule. Programs with deferred sales charges carry a fee if you sell investment units before a specified period of time elapses. The sales charge declines over time until it reaches zero. In addition, you may pay an annual account maintenance fee depending on the plan – typically \$0 to \$30. Generally, this fee is automatically deducted from your account and goes directly to the plan provider.

529 plans carry built-in operating expenses that affect the fund's return. Examples of operating expenses include distribution and/or service fees

(12b-1 fees), management fees and transaction fees. Details on the operating expenses are included in each plan's program description document. Some product partners may also make payments to Edward Jones for revenue sharing and/or shareholder accounting. For more information, see [edwardjones.com/revenuesharing](http://edwardjones.com/revenuesharing). If you choose to close your account, you may pay the fund company a termination fee as detailed in the plan's program description. Edward Jones and your financial advisor do not receive a portion of this fee.

**How is your financial advisor compensated?**

Your financial advisor receives a percentage of the sales charge received by Edward Jones. Your financial advisor also receives a portion of any ongoing payments, called distribution and/or service fees (12b-1 fees) paid to Edward Jones.

Certain 529 plan providers and some fund companies pay Edward Jones revenue sharing payments on assets in 529 plans. Revenue that Edward Jones receives from revenue sharing and shareholder accounting fees affects our overall profitability and thus may affect any branch bonus your financial advisor receives.