

Edward Jones Advisory Solutions®

Understanding fees and expenses

Edward Jones Advisory Solutions® offers:

- Investment Model construction and ongoing asset allocation guidance to distribute your money appropriately across different asset classes
- Ongoing personal investment advice and service from your Edward Jones financial advisor
- Ongoing due diligence, monitoring and portfolio management
- Rebalancing so your portfolio stays aligned with your investment goals and appropriate level of risk
- Quarterly performance reports, including market commentary from our Advice and Guidance department
- Systematic withdrawals customized to your needs upon request
- Improved tax efficiency for Unified Managed Account (UMA) Models through the addition of separately managed accounts (SMAs) and overlay management

Advisory Solutions fees include the following:¹**Program Fee**

You pay a Program Fee based on the market value of all assets held in your account. This is known as an asset-based fee. It is calculated as an annual percentage and is automatically deducted from your account monthly.

The Program Fee includes your financial advisor's services, trading costs, performance reporting, evaluation and selection of investments for the program by Edward Jones research professionals, and other services to keep your account aligned with our guidance.

The Program Fee is 1.35% annualized on the first \$250,000 and is subject to lower rates depending on the account size. See Page 2 for the Program Fee schedule. Your fee may be lower based on your situation.

Portfolio Strategy Fee

The Portfolio Strategy Fee covers professional portfolio management, including Model construction and active management, and overlay management for UMA Models.

- **Fund Models:** 0.09% annually or lower depending on the value of your account

- **UMA Models:** 0.19% annually or lower depending on the value of your account

Beginning on or about June 2024, we will retire the Portfolio Strategy Fee and introduce a new fee, called a Platform Fee. The Platform Fee begins at 0.05% annually and is tiered so additional invested assets are eligible for lower fees. The Platform Fee is charged for the support and maintenance of accounts on the Investment Advisory Platform.

Weighted SMA Manager Fees

For UMA Models, there are also SMA Manager Fees based on the specific SMAs and proportion of each SMA in the account.

Fee Offset

Edward Jones receives certain outside service and money market fund revenues pertaining to the assets held in Advisory Solutions accounts. These are returned to account holders in the form of a Fee Offset, reducing the overall fee.

¹ For additional details regarding fees, expenses and potential deductions associated with Edward Jones Advisory Solutions®, please see the applicable Brochure and Fee Schedule or ask your financial advisor.

Fund Model Fees

Fund Model Fees equal the sum of the Program Fee and the Portfolio Strategy Fee (less any applicable Fee Offset).

Fund Model Fees			
	Program Fee	Portfolio Strategy Fee	Total
First \$250,000	1.35%	0.09%	1.44%
Next \$250,000	1.30%	0.09%	1.39%
Next \$500,000	1.25%	0.08%	1.33%
Next \$1.5 million	1.00%	0.07%	1.07%
Next \$2.5 million	0.80%	0.06%	0.86%
Next \$5 million	0.60%	0.05%	0.65%
Amounts over \$10 Million	0.50%	0.05%	0.55%

UMA Model Fees

UMA Model Fees include the sum of the Program Fee, Portfolio Strategy Fee and Weighted SMA Manager Fees (less any applicable Fee Offset).

UMA Model Fees				
	Program Fee	Portfolio Strategy Fee	Weighted SMA Manager Fees ²	Total
First \$250,000	1.35%	0.19%	0.35%	1.89%
Next \$250,000	1.30%	0.19%	0.35%	1.84%
Next \$500,000	1.25%	0.18%	0.35%	1.78%
Next \$1.5 million	1.00%	0.17%	0.35%	1.52%
Next \$2.5 million	0.80%	0.12%	0.35%	1.27%
Next \$5 million	0.60%	0.09%	0.35%	1.04%
Amounts over \$10 million	0.50%	0.09%	0.35%	0.94%

² The Weighted SMA Manager Fees vary depending on the type and proportion of SMAs in a Model. The Weighted SMA Manager Fees may increase or decrease as changes to the SMAs or their allocation occur in your account.

Example: Total Expense comparison of Advisory Solutions Fund and UMA Models³

Initial investment of \$750,000

	Fund Model	UMA Model
Program Fee	1.30%	1.30%
Portfolio Strategy Fee	0.09%	0.19%
Weighted SMA Manager Fees	0.00%	0.16%
Total Fees	1.39%	1.65%
Mutual Fund/ETF Internal Expense	0.26%	0.10%
Total Expense	1.65%	1.75%

³ This example is for illustrative purposes only and includes estimates of Weighted SMA Manager Fees and mutual fund/ETF internal expenses for non-benefit plan accounts in a Balanced toward Growth Core IV Fund Model (with affiliated funds) and a Core UMA Taxable Bond Balanced toward Growth Model requiring a \$500,000 minimum initial investment as of Dec. 31, 2021. The actual Weighted SMA Manager Fees and mutual fund internal expenses will vary by Model chosen and may increase or decrease as changes occur in your account. The Portfolio Strategy Fee is also a weighted average.



General Information

- Fund Model and UMA Model Fees are charged monthly in arrears.
- You pay fees only for the period of time you are invested.
- Internal fees and expenses are fully outlined in each mutual fund and ETF prospectus. Internal fees and expenses vary depending on the mutual fund or ETF and are in addition to the Advisory Solutions Fees. These internal fees and expenses will reduce the investment performance of an account.
- If you have multiple accounts in Advisory Solutions and/or Edward Jones Guided Solutions[®], the assets in these accounts may be aggregated for the purpose of calculating fees.
- If the Overlay Manager or Executing SMA Manager executes trade orders with another broker-dealer (called step-out trades), you may incur trading costs in addition to the Advisory Solutions UMA Model Fees. The trading costs for step-out trades to another broker-dealer may include commissions, markups, markdowns or spreads paid to market makers in addition to the Advisory Solutions UMA Model Fees.

Important Information

Edward Jones is a dually registered broker-dealer and investment adviser. Edward Jones Advisory Solutions[®] is a wrap fee program that provides investment advisory services. Depending on a client's minimum investment, a client can select Fund Models, which are invested in affiliated mutual funds (if available), unaffiliated mutual funds and exchange-traded funds (ETFs), or UMA Models, which also include SMAs. Please review the applicable Edward Jones Advisory Solutions Brochure for more information.

Many of the investments in Advisory Solutions are offered by prospectus. You should consider the investment objective, risks, and charges and expenses carefully before investing. The prospectus contains this and other information. Your Edward Jones financial advisor can provide a prospectus, which you should read carefully before investing.

All investment strategies and investments involve risk, and the value of your account will fluctuate. As a result, your account may be worth more or less than the amount of money you invested in Advisory Solutions. Each Program Fund will also fluctuate in value and, when sold, may be worth more or less than the original cost to purchase.

The initial minimum investment for UMA Models, including Custom Models containing SMAs, varies by portfolio objective. The initial minimum investment for UMA Model accounts with a balanced growth & income, balanced toward growth, growth focus or all-equity focus portfolio objective is \$300,000, with additional investment options available at \$500,000 and \$1 million. The initial minimum investment for UMA Model accounts with an income focus or balanced toward income portfolio objective is \$500,000, with additional options available at \$1 million.