# 2024 Canada Client Experience Specialist (CES)

## **Full-Time**

Edward Jones is based on a legacy of partnership, and as a privately held firm, we share our success with our associates.

#### **Bonus Opportunities**

- CES Milestone: Client Experience Specialists (full and part time) are eligible for a milestone bonus based on the performance rating provided by the FA in the Milestone review.
- Branch Profitability Bonus is based on the individual profitability of the Financial Advisors/Branch, profit margin and overall success of the firm. The Financial Advisors determine the allocation to recognize the CES's contribution to the success of the branch. The Firm matches dollar for dollar, up to 10% of a branch's total bonus and Financial Advisor allocation.
  - Bonus matching is for full time and part time CESs, provided they are employed for the entire trimester and at the time bonuses are paid.
- CES Firm Bonus is based on the Firm's bonus level at the end of each trimester and the rating the Financial Advisor gives the CES following the trimester performance discussion.
  - Once the Milestone review is completed, CESs are eligible provided they are employed for the entire trimester and at the time bonuses are paid.

Distribution: June, October, February

#### Retirement (DPSP and RRSP)

 DPSP: Firm shares profits with eligible associates with an annual discretionary contribution. The firm may add a profit-sharing

contribution to the account each year, based on the success you help create. You receive the contribution whether you contribute to the plan or not.

- Group RRSP:
  - You may choose to set aside money in this plan on a pre-tax basis.
  - The firm also will match eligible associates' payroll contributions to the Group RRSP dollar for dollar up to \$500 each year.
  - You also may be able to make contributions to a spousal RRSP through an Edward Jones payroll deduction.

For specific plan details, please refer to the Investing in You website: www.edwardjonesbenefitscanada.com > Financial > Retirement Plans

#### **Benefits**

Extended Health Care, Emergency Travel Assistance, Dental, Life and AD&D insurance, and short-term and long-term disability insurance – Sun Life Financial

- Eligibility Resident of Canada and permanent full-time associate (actively working at least 25 hours a week)
  - » Benefits effective date: 1st of the month following 31 days of employment
- Enrollment period Within 31 days of employment and benefit eligibility date
- Late enrollment requires evidence of insurability by Sun Life Financial

Tuition Reimbursement Program, Adoption Assistance Program and Employee Assistance Program

To view rates and plan booklet, please refer to the Investing in You website: www.edwardjonesbenefitscanada.com > Resources

### Paid Time Off

• Generous paid vacation, sick and personal day entitlements.