

ANALYST(S)

Andy Pusateri, CFA

Mike Doyle, CFA

Edward Jones clients can access the full research report with full disclosures on any of the companies Edward Jones follows through the Account Access link on the Edward Jones Web site (www.edwardjones.com). Clients and others can also contact a local Edward Jones financial advisor, who can provide more information including a complete company opinion, or write to the **Research Department, Edward Jones**, 12555 Manchester Road; St. Louis, MO 63131.

Information about research distribution is available through the Investments & Services link on www.edwardjones.com.

Investment Overview

Higher dividend-paying stocks historically have tended to exhibit a strong relationship between their dividend yields and long-term interest rates (i.e., 10-year Treasury bond rate). If long-term interest rates rise (all else being equal), many utilities could potentially see significant declines in share price. However, we believe that by owning quality utility stocks in appropriate amounts, investors have the ability to earn a competitive total return over the long term.*

Assuming a 1-for-1 relationship between changes in long-term interest rates and utility stock yields, an immediate upward shift in long-term interest rates by 0.5%, 1.0%, 1.5% and 2.0% would imply the following price declines:

Increase in Interest Rates		+0.5%	+1.0%	+1.5%	+2.0%
Yield	5.0%	5.5%	6.0%	6.5%	7.0%
Annual Dividend	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50
Stock Price	\$10.00	\$9.09	\$8.33	\$7.69	\$7.14
Price Decline		-9.1%	-16.7%	-23.1%	-28.6%
Equivalent Years of Dividends		1.8	3.3	4.6	5.7

While this example is hypothetical, it is important to note that today's interest rates are low by historical standards. Recent yields on the 10-year T-bond have declined again and are now near their lowest levels in history. While it doesn't seem likely right now, if we do see a period in which the Fed again increases short-term rates, this could be a drag on the share prices of many utilities.

In the Short Term:



The opposite is also true.

A Case History

History provides us with examples of what can happen. From 10/15/93 to 11/07/94, the yield on the 10-year T-bond increased rapidly from 5.17% to 8.03%. During this time, the S&P 500 Utilities Index** declined over 23%.

However, the long-term performance of this index has been much better. Over the last several decades, the S&P Utilities index has provided mid-single-digit average annual total returns.

What Investors Should Do

We believe utilities still have a place in your portfolio because they typically provide both the potential for dividends and, when bought with other stocks, diversification. In fact, we follow several utilities today with a Buy rating for growth-and-income investors. However, investors should understand that prices of utility stocks can decline significantly over the short term (without a change in company fundamentals) due to increases in long-term interest rates. Please see your financial advisor for a portfolio review, if necessary, to help ensure your portfolio is properly diversified.

This report does not take into account your particular investment profile and is not intended as an express recommendation to purchase, hold or sell particular securities, financial instruments or strategies. You should contact your Edward Jones Financial Advisor before acting upon any Edward Jones Research Rating referenced.

All investment decisions need to take into consideration individuals' unique circumstances such as risk tolerance, taxes, asset allocation and diversification.

It is the policy of Edward Jones that analysts or their associates are not permitted to have an ownership position in the companies they follow directly or through derivatives.

This opinion is based on information believed reliable but not guaranteed. The foregoing is for INFORMATION ONLY. Additional information is available on request. Past performance is no guarantee of future results. In general, Edward Jones analysts do not view the material operations of the issuer.

Diversification does not guarantee a profit or protect against loss in declining markets.

Special risks are inherent to international investing including those related to currency fluctuations, foreign political and economic events.

Dividends can be increased, decreased or eliminated at any time without notice.

An index is not managed and is unavailable for direct investment.

Edward Jones - Member SIPC

*It is important to remember there are risks to investing in stocks. Share prices and returns will vary, so investors may lose money. Investing for short periods makes losses more likely.

The S&P 500 Utilities Index consists of 28 companies within the S&P 500 Index. The S&P 500 Index is based on the average performance of 500 widely held common stocks. These are unmanaged indexes and cannot be invested in directly. **Past performance is no guarantee of future results.

Required Research Disclosures

Analyst Certification

I certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers; and no part of my compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in the research report. Andy Pusateri, CFA and Mike Doyle, CFA

Analysts receive compensation that is derived from revenues of the firm as a whole which include, but are not limited to, investment banking revenue.

Other Disclosures