Understanding How We Are Compensated for Financial Services

Dollar Cost Averaging ("DCA")

What is DCA?
DCA is a service that allows you to automatically invest a certain amount of money each month into a stock, a mutual fund or an annuity. For more information, please see www.edwardjones.com/systematicinvesting.

How are we paid for our services?

Stocks
When you automatically buy stocks, you pay 2% of the principal amount or a $5 fee, whichever is greater. If you systematically sell out of a stock, you pay 2% of the amount you are selling or a $5 fee, whichever is greater. For example, if you invest $1,000 per month into a stock, your DCA fee would be $20 per month, leaving $980 available for investment.

Mutual Funds and Annuities
If you systematically buy or sell a mutual fund or an annuity, you pay the price as determined by the prospectus. For more information, please see www.edwardjones.com/systematicinvesting.

How is your financial advisor compensated?
For stocks, your financial advisor receives a percentage of the DCA fee you pay. For mutual funds and annuities purchased through the DCA service, your financial advisor receives a percentage of the sales charge, if any. Your financial advisor also receives a portion of any ongoing payments provided by distribution and/or service fees (12b-1 fees) paid to Edward Jones. Revenue that Edward Jones receives from revenue sharing, networking and shareholder accounting fees affects our overall profitability and thus may affect any branch bonus your financial advisor receives.