



**Mary Burnes**

Principal, Client Solutions  
Group

**Mary Burnes** joined Edward Jones in May 1987 as a municipal bond trader after receiving a master's degree in finance from Washington University. In 2000, she was named a principal responsible for the Equity Trading department. Over the years, she has been involved in nearly every area of fixed-income and equities trading within the firm.

Burnes started her career at Edward Jones trading and underwriting municipal bonds for the East Coast. In 1994, she was asked to establish and lead a Fixed Income Service department, an area created to answer questions, handle bid requests and execute sell orders for all fixed-income securities.

Five years later, she was asked to assume responsibility for Equity Trading as a department leader. There she was responsible for executing all NYSE listed, NASDAQ and OTC trades for the firm. In 2002, her duties were expanded to include the Unit Investment Trust department and, a year later, the Syndicate department.

In December 2003, Burnes was asked to assume responsibility for the daily operations of the Research department. She remained there until 2006, when she returned to the trading floor to assume leadership of Equity and Fixed Income Trading and Marketing.

Before joining Edward Jones, Burnes earned an undergraduate degree in biology and chemistry from Saint Louis University. After graduating, she conducted cardiology and lipid research at Washington University's School of Medicine while working on her master's degree.

Burnes has served on the Securities Industry Association Trading Committee, the MSRB Nominating Committee and as the chair of the Southern Municipal Finance Society. She is a past member of the board of directors of the Security Traders Association of St. Louis. Burnes currently serves on the Securities Industry and Financial Markets Association (SIFMA) Capital Markets Regional Advisory Committee.